





World's most advanced genomics software engine

Memory MachineTM Cloud

World's most efficient cloud computing platform

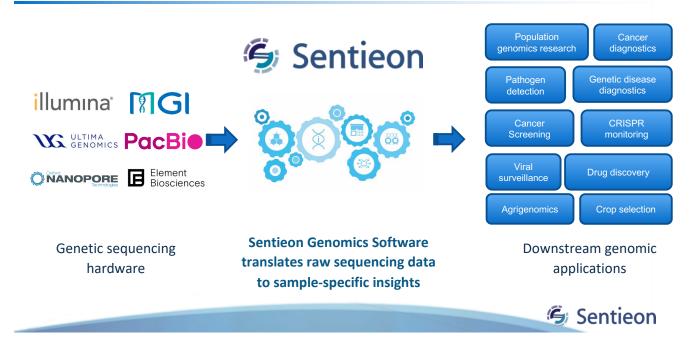


World's Fastest & Most Efficient Genomics Analysis Engine on Public Cloud



What does Sentieon do?

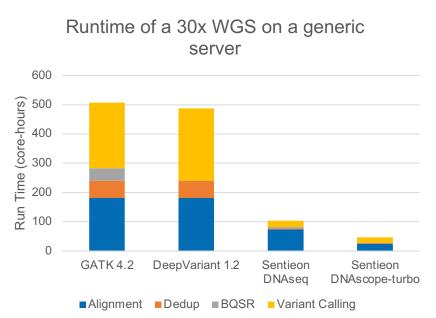
Sentieon Genomics Software Engine





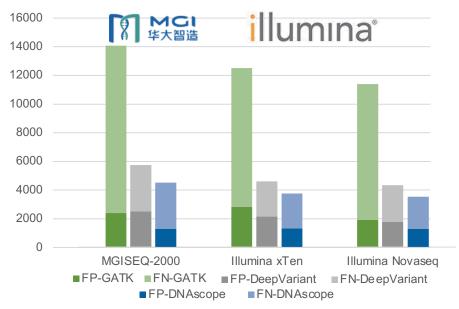
Sentieon Performance – Faster and Higher Accuracy

5-10x faster than BWA/GATK, significantly lower compute cost;



Most accurate variant calling for multiple sequencing platforms;

SNP FN & FP from 30x WGS



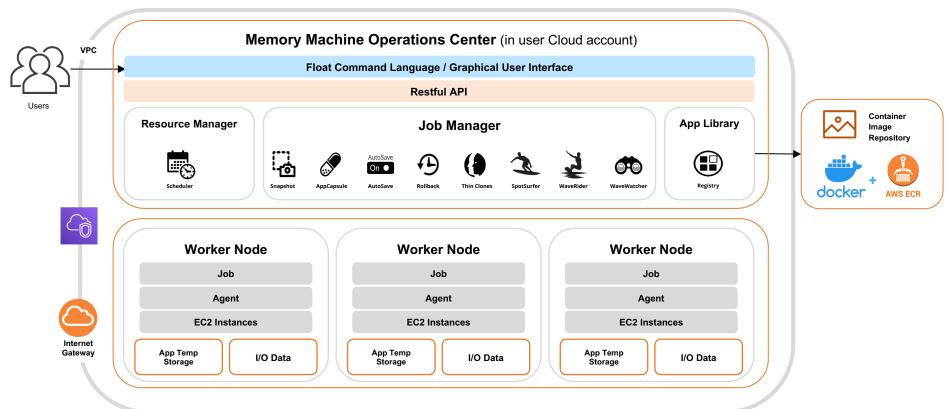


Memory Machine™ Cloud (mmcloud)

A next-gen cloud automation platform that allows application users to focus on their expertise by removing the complexities of using and optimizing the cloud



Memory Machine Cloud Architecture





Memory Machine Cloud: AppCapsule Technology

AppCapsule Checkpoint/Restore

Checkpoint Application Coordinate with cloud

Resume Execution







Automated

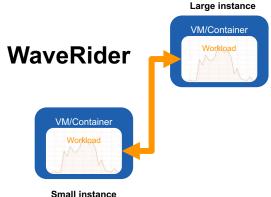
SpotSurfer







tance Spot instance





Sentieon + mmcloud Solution

- One-click automated job deployment in AWS / GCP
- Unprecedented performance/price by leveraging WaveRider
 - Adaptive VM instance rightsizing based on workload resource needs
 - Take maximum advantage of Sentieon multi-threading
- Leverage spot instance to maximize cost savings
 - No restart required if spot instance reclaimed
- User benefits
 - Further accelerate Sentieon's stellar performance
 - Reduce cloud cost due to resource efficiency
 - WGS Benchmark results: 41% performance gain + 33% cost savings



WGS Benchmarking Results

Baseline



WaveRider



	Phase 1	Phase 2	Phase 3	Complete run
VM instance	r5.xlarge	c5.18xlarge	c5.9xlarge	
vCPUs	4	72	36	
Memory	32	144	72	
Running Time (min)	15	64	44	123
Delta (%)	0	-55.2	-10.2	-40.5
Cost (USD)	0.09	3.41	1.19	4.69
Delta (%)	-82.4	-30.0	-28.7	-33.6



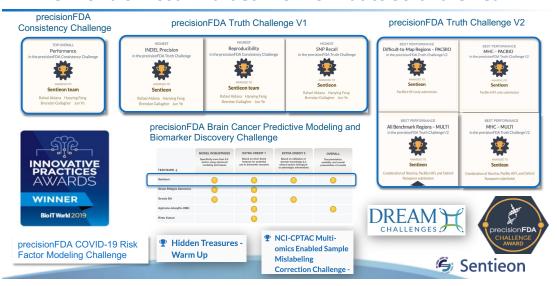
MMCloud-Sentieon Program

Essentials	Pro	Enterprise	
Free	\$500/Month	Tailored	
500 Core-Hours / Month	50,000 Core-Hours	Negotiated	
500 Core-Hours of Sentieon / Month	5,000 Core-Hours of Sentieon / Month	Negotiated	
Community Support	Dedicated Support	Enterprise Support	



About Sentieon

The World's Most Awarded Bioinformatics Software Team



- Founded in 2014
- HQ in SF Bay Area
- Customers have processed
 - ~2,734 PB data,
 - ~475 Million Core hours,

(equivalent to ~5 million 30x WGS-equivalent samples)



About MemVerge

2022 Best of Show Bio-IT World Europe



2022 Most Innovative Memory Technology



2022 **Big Memory Software**

Market Leader

2020 Top 5 HPC Products or Technologies

2020/21 Market Leader Big Memory Software

2020 Tech Trailblazer Big Data

2020 Big Innovation

2020 Technical Innovation of the Year

2020 Startup of the Year



2020 Golden Bridge IT Software



Storage Start-ups of 2020







2022 Best of Show Bio-IT World North America





2022 Cool Flash Storage Product



THE**CHANNEL**CO. Cool Flash Storage Products 2022

Founded in 2017

HQ in SF Bay Area

I aunched mmcloud in 2022

Deployed in 3 continents

 Partnerships with world's largest CSPs



THECHANNELCO

CRN

▲ MemVerge



























2020/21

